

VENDOR PARTNER APPLICATION

Vendor Partner Information

Business Name

Business Number

Address

City

Province

Postal Code

Main Tel Number

Main Email Address

Website

Contact Name

Title

Email Address

Office Tel Number

Cell Number

Service Offerings

Signature

Signed By (Full Name)

Date

Enterprise Solutions Manager Information

Signature

Signed By (Full Name)

Date

Please email all submissions to EnterpriseSales@corp.xplornet.com

As a Vendor Partner Referral Program participant (a “Referrer”), you are subject to **Xplornet Enterprise Solutions Terms of Use** and **Xplornet Enterprise Solutions Privacy Policy**, as well as the following **Vendor Partner Referral Program Terms and Conditions**:

Qualified Referral

A Qualified Referral is defined as a business requiring Internet services for their existing and future business needs. You are limited to one Qualified Referral for each Referred Customer; in other words, additional/repeat Internet service requests by a Referred Customer, or by an affiliate of the Referred Customer, are not counted as additional Qualified Referrals.

Who is a Referred Customer?

The Referred Customer and the Referrer cannot be the same person. The Referred Customer must have a different physical address, email address, along with different billing information from the Referrer. An affiliate of the Referrer or the Referred Customer shall be considered the Referrer or the Referred Customer (as the case may be) for the purposes of Program.

What are the Referral Rewards?

For you to earn Referral Rewards as a Referrer, the Referred Customer must have a signed contract for Xplornet Enterprise Solutions services and completion of installation and site(s).

What is the Reward Earning Opportunity?

Rewards are based upon the first month of Monthly Recurring Revenue (MRR) per contract year as stated in signed Referred Customer Contract for Xplornet Enterprise Solutions services. Reward payments will be limited to \$5,000 in respect to multiple site referrals and single connections when the total Monthly Recurring Revenue exceeds \$5,000. Earning opportunity example: MRR \$500, 24 month (2 year) agreement = \$1000 (\$500 x 2)

How are the Reward Payments Made?

Xplornet Enterprise Solutions will submit a PO to Referrer upon signed agreement. Referrer will provide Xplornet Enterprise Solutions an invoice for agreed upon fee (first month). Payment will be submitted 90 days after completed installation. Account must be in good standing for 90 days for reward payment to be paid.

Eligibility for Reward Payments

Eligibility is limited to Xplornet Enterprise Solutions approved Vendor Partners. Xplornet Enterprise Solutions Referral Program cannot be used by a Vendor Partner or any employee of Vendor Partner for affiliate lead generation.

No SPAM policy

You must comply with all up-to-date “SPAM” laws. For example, emails must be created and distributed in a personal manner and bulk email distribution is strongly discouraged. Any distribution of your referral link that could constitute unsolicited commercial email or “spam” under any applicable law or regulation is expressly prohibited and will be grounds for immediate termination of your account and exclusion from the Xplornet Enterprise Solutions Referral Program.

Use of Logo

Our logo is the most visible component of the Xplornet Enterprise Solutions brand. Requests must be made in writing for using the logo for websites, blogs, marketing materials, advertising, presentations, etc. Upon approval, the logo will be sent in requested format and final approval of use of brand will be at the discretion of Xplornet Enterprise Solutions.

Right to Close Accounts

Xplornet Enterprise Solutions reserves the right to close the account(s) of any Referrer and/or Referred Customer and to request proper payment if the Referrer and/or Referred Customer attempts to use the Xplornet Enterprise Solutions Referral Program in an improper manner (in the view of and sole discretion of Xplornet Enterprise Solutions) or breaches any of these Terms & Conditions or is in violation of any law, statute or governmental regulation.

Right to Cancel Program or Amend Program Terms

The Xplornet Enterprise Solutions Vendor Partner Referral Program is a completely voluntary and discretionary program offered by Xplornet Enterprise Solutions, and accordingly, Xplornet Enterprise Solutions reserves the right to cancel the Referral Program or to amend the Terms and Conditions at any time in its sole discretion, including without limitation the forfeiture of any unclaimed referral rewards. Xplornet Enterprise Solutions shall not be liable in any manner to either the Referrer, the Referred Customer or any other party for any claims of any nature or kind arising out of or related to the Referral Program.